



TIM PADGETT, DIRECTOR
Emergency Management Agency
Carroll County Sheriff's Office
896 Newnan Road
Carrollton, Georgia 30117
770-830-5882
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November 15, 2021

Dear Commissioners,

This letter, along with the attached quote from Motorola, represents this committee's (Tim Padgett, Ken Reeves, and Matt Clotfelter) recommendation for the replacement of the portable radios used by all public safety and support agencies affiliated with Carroll County on W.A.R.R.S. These agencies are as follows: Carroll County Sheriff's Office, Carroll County Fire Rescue, Carroll County EMA, Carroll County E-911, Carroll County Correctional Institute, Carroll County Public Works, Carroll County Animal Control, and Carroll County Coroner.

On behalf of the aforementioned agencies, the committee began discussions with Motorola, seeking the best plan to replace our aging fleet of portable radios. The current portable radio fleet was purchased 15 years ago, and those current radios can no longer be repaired, due to unavailability of parts. The quoted radios were selected due to their ability to best fit the needs of our users and the system, as well as their expected longevity.

This project was planned with all public safety and support agencies during the planning for 2021 SPLOST. The project will be managed through Carroll County EMA, with each public safety and support agency's person responsible for radios within their department working with this committee.

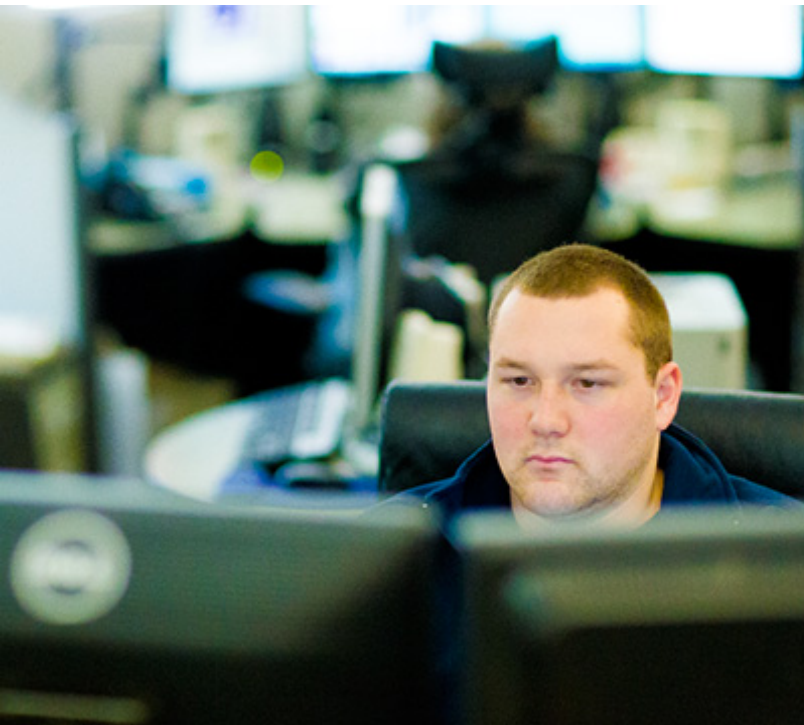
Our original estimate for the cost of the portable radio replacement project was \$1,925,000. After discussion and negotiations with Motorola, the selected radio solution was negotiated to a price of \$1,651,572.12. This price includes the following discounts: bulk purchase discount, radio trade-in discount, and an extended warranty discount (5 years for the price of 3 years).

Sincerely,

Tim Padgett,
Carroll County EMA

Ken Reeves,
Carroll County Sheriff's Office

Matt Clotfelter,
Carroll County 911



Carroll County

11/03/2021

Billing Address:
 WESTERN AREA REGIONAL
 RADIO SYSTEM AUTHORITY
 (WARR
 896 NEWNAN RD
 CARROLLTON, GA 30117
 US

Quote Date:11/01/2021
 Expiration Date:01/01/2022
 Quote Created By:
 Jason Kahane
 Jason.Kahane@
 motorolasolutions.com

End Customer:
 Tim Paggett

Contract: 19860 - NASPO

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6000 Series	APX6000				
1	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	230	\$6,290.00	\$4,546.99	\$1,045,807.70
1a	H869BZ	ENH: MULTIKEY	230			
1b	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	230			
1c	Q361AR	ADD: P25 9600 BAUD TRUNKING	230			
1d	H38BT	ADD: SMARTZONE OPERATION	230			
1e	QA00580AC	ADD: TDMA OPERATION	230			
1f	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	230			
1g	Q887AU	ADD: 5Y ESSENTIAL SERVICE	230			
	APX™ 6000 Series	APX6000 XE				
2	H98UCD9PW5BN	APX6000 7/800 MHZ MODEL 1.5 PORTABLE	130	\$6,768.00	\$4,895.93	\$636,470.90
2a	H869BZ	ENH: MULTIKEY	130			
2b	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	130			
2c	Q361AR	ADD: P25 9600 BAUD TRUNKING	130			



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2d	QA02006AA	ENH: APX6000XE RUGGED RADIO	130			
2e	QA00580AC	ADD: TDMA OPERATION	130			
2f	Q887AU	ADD: 5Y ESSENTIAL SERVICE	130			
2g	H38BT	ADD: SMARTZONE OPERATION	130			
2h	QA01427AB	ALT: IMPACT GREEN HOUSING	130			
2i	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	130			
3	PMMN4084A	AUDIO ACCESSORY- HEADSET, PLUS RSM NC IP54 THRD 3.5MM JACK RX	230	\$95.00	\$69.35	\$15,950.50
4	PMNN4547A	BATT IMPRES 2 LIION TIA4950 R IP68 3100T	12	\$169.00	\$123.37	\$1,480.44
5	PMNN4485A	BATT IMPRES 2 LIION R IP68 2550T	36	\$146.00	\$106.58	\$3,836.88
6	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	360	\$157.00	\$114.61	\$41,259.60
7	NMN6271A	IMPRES XP RSM FOR APX W/ DUAL MIC NOISE SUPPRESSION	130	\$325.00	\$237.25	\$30,842.50
8	RLN6434B	APX TRAVEL CHARGER	40	\$111.10	\$81.10	\$3,244.00
9	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR	8	\$1,315.00	\$959.95	\$7,679.60
Product Services						
10	LSV00Q00202A	DEVICE PROGRAMMING	360	\$125.00	\$125.00	\$45,000.00
11	Trade-In	Expiration Date: 12/17/2021	1	-\$144,000.00	-\$144,000.00	-\$144,000.00
12	Incentive	Expiration Date: 12/17/2021	1	-\$36,000.00	-\$36,000.00	-\$36,000.00

Grand Total
\$1,651,572.12(USD)


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Notes:

- This quote contains items with approved price exceptions applied against them.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.

